

# INVITATION TO TENDER

## TURKEY

### 06 MAY 2024

### ITT-TUR-2024-013

## EMERGENCY MOTHER BABY AREA KITS

---

SUBMISSION DEADLINE : 17:00 ON 24 JUNE 2024

QUESTIONS / CLARIFICATIONS : [formal.turkey@savethechildren.org](mailto:formal.turkey@savethechildren.org)

FORMAT FOR SUBMISSION : [BIDDER RESPONSE DOCUMENT](#)

---

#### [PART 1 : INVITATION TO TENDER](#)

- Introduction to SCI
- Project Overview and Requirements
  - Award Criteria
- Instructions & Key Information

#### [PART 2 : CORE REQUIREMENTS AND SPECIFICATION](#)

Detailed description of SCI's specific requirements (e.g. volumes, delivery dates / locations, product specifications etc).

#### [PART 3 : BIDDER RESPONSE DOCUMENT](#)

Template to be used to submit response to this Invitation to Tender.

## PART 1 – INVITATION TO TENDER

### 1. INTRODUCTION TO SAVE THE CHILDREN

SCI is the world’s leading independent organisation for children. We save children’s lives; we fight for their rights; we help them fulfil their potential. We work together, with our partners, to inspire breakthroughs in the way the world treats children and to achieve immediate and lasting change in their lives.

**Our Vision** – a world in which every child attains the right to survival, protection, development and participation.

**Our Mission** – to inspire breakthroughs in the way the world treats children and to achieve immediate and lasting change in their lives.

We do this through a range of initiatives and programmes, to:

- Provide lifesaving supplies & emotional support for children caught up in disasters (e.g. floods, famine & wars).
- Campaign for long term change to improve children’s lives.
- Improve children’s access to the food and healthcare they need to survive.
- Secure a good quality education for the children who need it most.
- Protect the world’s most vulnerable children, including those separated from their families because of war, natural disasters, extreme poverty or exploitation.
- Work with families to help them out of the poverty cycle so they can feed and support their children.

For more information on the work we undertake and recent achievements, visit our [website](#).

### 2. PROJECT OVERVIEW

Item	Description
Description of Goods / Services	Emergency Mother – Baby Area Kits
Outcome of Tender	<i>Framework Agreement (Fixed Price or Non-Fixed Price) – the successful supplier(s) will be awarded a ‘Framework Agreement’. Within the Framework Agreement the terms of supply (e.g. indemnities, liabilities, warranties etc.) shall be agreed, as will the conditions of supply (e.g. specifications, lead times etc.). The Framework Agreement does not commit SCI to any purchases or specific volumes. Any future purchases which will be completed under separate Purchase Orders which will be governed and linked to the original Framework Agreement.</i>
Duration of Award	2 Years from the date of signing the agreement
Agreement Cap Limit	5.000.000,00 USD

Further detail on the specific requirements of the project (e.g. volumes, dates, specifications etc.) can be found in [Part 2 \(Core Requirements & Specifications\)](#) of this Tender Pack.

### 3. AWARD CRITERIA

SCI is committed to running a fair and transparent tender process, and ensuring that all bidders are treated and assessed equally during this tender process. Bidder responses will be evaluated against four weighted categories of criteria: Essential Criteria, Sustainability Criteria, Capability Criteria, and Commercial Criteria.

#### 3.1 ESSENTIAL CRITERIA

Criteria which bidders **must** meet in order to progress to the next round of evaluation. If a bidder does not meet any of the Essential Criteria, they will be excluded from the tender process immediately. These criteria are scored as 'Pass' / 'Fail'.

#### 3.2 SUSTAINABILITY CRITERIA (10%)

Criteria used to evaluate the impact a supplier has on the environment, local economy and community. Bids will be evaluated against the same pre-agreed Criteria.

#### 3.3 CAPABILITY CRITERIA (50%)

Criteria used to evaluate the bidder's ability, skill and experience in relation to the requirements. Bids will be evaluated against the same pre-agreed Criteria.

#### 3.4 COMMERCIAL CRITERIA (40%)

Criteria used to evaluate the commercial competitiveness of a bid. Bids will be evaluated against the same pre-agreed Criteria.

### 4. VETTING

Successful bidders must be successfully vetted. This involves checking bidders and key personnel against Global Watch Lists, Enhanced Due Diligence Lists and Politically Exposed Persons Lists.

The vetting of bidders will be completed after the award decision and prior to any contract being signed, or orders placed. If any information provided by the Bidder throughout the tender process is proved to be incorrect during the vetting process (or at any other point), SCI may withdraw their award decision.

### 5. BIDDER INSTRUCTIONS

#### 5.1 TIMESCALES

Activity	Date
Issue Invitation to Tender	06 May 2024
Deadline for questions from Bidders	20 June 2024
Deadline for Bid Submission	24 June 2024
Bid Clarifications	04 July 2024
Award Contact	15 July 2024

The above dates are for indicative purposes only and are subject to change.

#### 5.2 SUBMISSION FORMAT & BIDDER RESPONSE DOCUMENT

Bidders wishing to submit a bid **must use the Bidder Response Document template in [Part 3](#) of this Tender Pack**. Any bids received using different formats, or incomplete bids, will not be accepted.

This document allows bidders to submit all the required information and be evaluated fairly and equally against the Essential, Capability and Commercial Criteria. Bidders may also be required to submit supporting documentation. Further instructions can be found within the document in Part 3 of this pack.

Bids can be submitted by either:

#### Electronic Submission via ProSave

- Submit your response in accordance with the guidance provided in the below document:



Bidding on a  
Sourcing Event v2\_fr

#### Electronic Submission via Email

- Email should be addressed to Procurement Department at [tender.turkey@savethechildren.org](mailto:tender.turkey@savethechildren.org)
- Note – this is a sealed tender box which will not be opened until the tender has closed. Therefore, do not send tender related questions to this email address as they will not be answered.
- The subject of the email should be “ITT-TUR-2024-013 Bidder Response – ‘Bidder Name’, ‘Date’”.
- All attached documents should be clearly labelled so it is clear to understand what each file relates to.
- Emails should not exceed 15mb – if the file sizes are large, please split the submission into two emails.
- Do not copy other SCI email addresses into the email when you submit it as this will invalidate your bid.

#### Paper Submission

- No paper submission is accepted.

### 5.3. CLOSING DATE FOR BID SUBMISSION

Your bid must be received, no later than **17:00 (Türkiye Time) - 24 June 2024**.

Bids must remain valid and open for consideration for a period of no less than 60 days.

### 5.4. KEY CONTACTS

All questions relating to the tender should be sent via email to:

Name	Email Address
Supply Chain Department	<a href="mailto:procurement.turkey@savethechildren.org">procurement.turkey@savethechildren.org</a>

Please be advised local working hours are 09:00 – 17:00. Please allow up to 2 days for a response.

Where the enquiry may have an impact on other bidders within the process, Save the Children will notify all other Bidders to maintain a fair and transparent process.

## PART 2 – CORE REQUIREMENTS & SPECIFICATIONS

### 1. SPECIFIC REQUIREMENTS

**a. DELIVERY REQUIREMENTS**

The bidders are expected to provide delivery to Save the Children storage facilities located in Turkey (SCI reserves the right to export requested items to the other country offices where the SCI is working). Save the Children reserves the right to make changes during the contract period based on the needs of the areas and change in operational locations. The delivery cost should be excluded from the kit price. Delivery cost will be calculated based on the delivery locations.

**b. SAMPLE DEPOSIT**

The bidders are required to submit their samples before the closing date of the tender, as per the instructions given below under Section 2 - Specifications of this document. The samples can be submitted to Hatay Field Office. The address details of Hatay Office and contact details of focal point can be found below:

**Hatay Field Office,**

**Address: Hatay ili Antakya ilçesi Hasanlı Mahallesi, Sokak No: 31, Ottoman Hotel Karşısı,  
Save The Children Ofisi, Antakya-HATAY**

**Focal Point: Onur Güner – 0534 988 96 63**

**2. SPECIFICATIONS**

Emergency Mother – Baby Area kits should be packed in carton boxes accordingly for items 1 to 49 (included) labelled for their content. The bidders should decide on the ideal composition of boxes in terms of which items will be placed together in the same box.

#	Description of Goods	Unit	Quantity for each one kit
1	Kettel (1.5-2 liters), BPA free, Double wall	Piece	10
2	Multi device charging station/extension cord 2M, Surge protected with USB ports	Piece	10
3	Diaper changing station	Piece	20
4	Children´s play mat easible cleanable, Portable Waterproof Non Toxic	Piece	20
5	Wipeable toys, Sensory Learning Toys for Kids Toddlers	Set	100
6	Cloth Books for Babies - Premium Quality Soft Books for kids	Piece	100
7	Baby Gym Play Mat with Toys	Piece	10
8	Office chair for adults, Light color	Piece	90
9	Office desk with drawers	Piece	10
10	Collapsible / foldable table (approx 1.5m length)	Piece	10
11	Dishwashing soap, liquid (1000 ml),	Bottle	100
12	2 in 1 Washing up sponge, for washing utensils	Piece	220

13	Liquid Soap for handwashing, (in dispenser 1000 ml)	Bottle	130
14	Astonish Antibacterial Surface Cleanser Spray, Pack of 12	Packs	30
15	Bottle cleaning brushes with storage holder	Piece	30
16	Paper towels (150 sheets)	Packet	200
17	Small open feeding cups	Piece	200
18	Manual breastpump with soft, cushioned silicone cup and narrow neck for hand strain reduction	Piece	30
19	Mop with handle and bucket, for mopping floor	Piece	10
20	Dustpan + broom with handle- set	Piece	10
21	Garbage bags 60 x 30 cm, packs/ counts of 100's	Piece	20
22	Disposable Gloves, box of 50 pairs	Box	20
23	Cleaning gloves medium size, heavy duty	Piece	150
24	Disposable paper cups package 250 ml , 100 pcs	Packet	70
25	Face masks (box x 50 units)	box	70
26	Alcohol hand rub (1000 ml)-Sanitizer-70% alcohol	Bottle	70
27	Tea (box x 20 little tea bags)	Box	70
28	Instant coffee (400g)	Tins	30
29	White sugar in sticks	Kg	120
30	Powder milk or Coffe creamer (for tea/coffee), shelflife minimum 24 months	Kg	10
31	Coffe Stirrers wood 14 cm (1000 pcs in box)	Packet	30
32	Baby diapers new borns (0-3 months)	Piece	1000
33	Baby diapers small-Size 1	Piece	1000
34	Baby diapers medium-Size 2	Piece	1000
35	Baby diapers big- Size 3	Piece	1000
36	Baby diapers extra big-Size 4	Piece	2000
37	Baby diapers extra extra big-Size 6	Piece	500
38	Diapers hygienic disposable nurseries 60 x 90 cm (box x 120 units)	Packet	70
39	Sudocrem (nappy rash cream 50g)	Piece	100
40	Baby Wet wipes, sensitive biodegradable (12 x 60 pack)	Packet	100
41	Nipple cream 50g, (for mothers with cracked nipples)	Tube	10
42	High quality thermos flask 24hrs cold or hot- 1L	Piece	10

43	Plastic feeding bib	Piece	70
44	Measuring cup for water-Callibrated	Piece	20
45	Blanket. Polyester. Fleece. Can be washed in a washing machine. Size: 140x200 cm, 180-200 cm, 130-160 cm	Piece	70
46	Baby feeding chair	Piece	10
47	Antibacterial Surface Cleanser Spray, 500 ml Pack of 12-20 pcs	Packs	10
48	First Aid Kit A	Kit	10
49	Plastic washing up Basin, with handles	Piece	20

## PART 3 – BIDDER RESPONSE DOCUMENT

### 1. INTRODUCTION

This document **MUST BE USED** by Bidders wishing to submit a bid. It is linked into 5 sections detailed below:

- [Section1 - Key information](#)
- [Section 2 – Essential Criteria](#)
- [Section 3 – Capability & Sustainability Questions](#)
- [Section 4 – Commercial Questions](#)
- [Section 5 – Bidder Submission Checklist](#)

At the end of the Bidder Response Document is a checklist. This should be completed by the Bidder prior to submitting their response to ensure all the relevant information and supporting documents have been included in the response.

**The Bidder is required to sign a copy of the Check list as part of their submission.**

### 2. INSTRUCTIONS

Within each section there are instructions providing guidance to the bidder on what information is required. This guidance details the **MINIMUM** requirements expected by SCI. If a Bidder wishes to add further information, this is acceptable but the additional information should be limited to only items that are relevant to the tender.

- For the avoidance of doubt, bidders are required to complete all items within the Bidder Response Document unless clear instruction is provided otherwise.
- If a Bidder does not complete the entire Bidder Response document, their submission may be declared void.
- If a Bidder is unable to complete any element of the Bidder Response Document, they should contact Save the Children through the using the contact details provided for guidance.

By submitting a response, the bidder confirms that all information provided can be relied upon for validity and accuracy.

## SECTION 1 – KEY INFORMATION

*Instructions – Bidders are required to complete all sections of the below table.*

KEY INFORMATION			
<b>Organisation Name</b>			
<b>Please provide details of the primary products/services supplied by your organisation</b>			
<b>Please explain your experience of providing the goods or services requested in this tender document.</b>			
<b>Website address</b>			
<b>Address</b>	<b>Main Address</b>	<b>Registered Address (if different)</b>	<b>Address for Payments (if different)</b>
<b>Company Registration Number</b>		<b>Tax Number</b>	

Year of Registration		Country of Registration	
Type of Business (e.g. Manufacturer, Distributor, Contractor)		Primary Country of Operation	
Have you supplied goods or services to SCI previously? If so, please provide a brief summary.			

**KEY CONTACT DETAILS**

	Primary Contact	Secondary Contact	Emergency Contact
Name			
Job Title			
Phone / Mobile			
Email			
Address			

**OTHER KEY INFORMATION**

Provide details of what insurance cover you have and what the maximum value is	
---	--

**KEY ROLES & PERSONNEL**

	Job Title	Role	E-mail Address
--	-----------	------	----------------

<p>Which employees will be responsible for providing goods and services to SCI? Please list names, and job titles and contact details (e.g. account managers).</p>			
--	--	--	--

## SECTION 2 - ESSENTIAL CRITERIA

**INSTRUCTIONS** – Bidders are required to complete all sections of the below table.

Item	Question	Bidder Response	
<b>1</b>	Bidder accepts Save the Children's 'Terms and Conditions of Purchase' and that any business awarded to the bidder will be completed under the Terms and Conditions included in Section 5 of this pack.	Yes / No	Comments / Attachments
<b>2</b>	The Bidder and its staff (and any sub-contractors used) agree to comply with: i) SCI's Supplier Sustainability Policy [set out under Section 4 of this document] throughout this process and during the term of any future contract awarded.	Yes / No	Comments
<b>3</b>	The bidder confirms they are not a prohibited party under applicable sanctions laws or anti-terrorism laws or provide goods under sanction by the United States of America or the European Union and accepts that SCI will undertake independent checks to validate this.	Yes / No	Comments
<b>4</b>	<p>The Bidder confirms it is fully qualified, licenses and registered to trade with Save the Children (including compliance with all relevant local Country legislation).</p> <p>This includes the Bidder submitting the following requirements (where applicable):</p> <ul style="list-style-type: none"> <li>- Legitimate business address</li> <li>- Tax registration number &amp; certificate</li> <li>- Business registration certificate</li> <li>- Trading license</li> <li>- Copy of owner ID and Passport</li> </ul>	Yes / No	Comments
		<b>Requirement</b>	<b>Bidder Response / Attachments</b>
		<i>Legitimate Business Address</i>	
		<i>Tax Registration Number &amp; Certificate</i>	
		<i>Business Registration Certificate</i>	
		<i>Trading License</i>	

		<i>Copy of owner ID or passport</i>	
5	The bidder must not be a prohibited party under applicable sanctions laws or anti-terrorism laws or provide goods under sanction by the US or EU. Bidders to submit a confirmation letter.	<b>Yes / No</b>	<b>Comments</b>
6	Bidder's willingness to accept 100% payment to be paid until the maximum of 30 days from submission of invoice (after complete delivery) with all valid supporting documents, payment method will be by international transfer. Bidders to submit a confirmation letter.	<b>Yes / No</b>	<b>Comments / Attachments</b>
7	Bidders must provide samples of all the requested items.	<b>Yes / No</b>	<b>Comments / Attachments</b>
8	Bidders to confirm the replacement of any damaged items. (Bidders to submit a signed confirmation letter).	<b>Yes / No</b>	<b>Comments / Attachments</b>
9	Bidders to confirm that they are not any prohibited parties or on Government blacklists. (Bidders to submit a signed confirmation letter).	<b>Yes / No</b>	<b>Comments / Attachments</b>
10	Bidder to provides 2 satisfactory client references from past 24 months related to dignity kits (names, email, phone, (preferably recommendation letter), preferably governmental institute, INGO, UN Agencies, NGOs. These references should be available for a reference check by SCI	<b>Yes / No</b>	<b>Comments / Attachments</b>
11	Confirmation letter should present for 12-month expiration date from the date of production upon the delivery.	<b>Yes / No</b>	<b>Comments / Attachments</b>

### SECTION 3 – CAPABILITY & SUSTAINABILITY QUESTIONS

*Instructions – Bidders are required to complete all sections of the below table.*

<i>Item</i>	<i>Question</i>	<i>Bidder Response</i>		
1	<b>REFERENCES</b>	<b>Client Name</b>	<b>Contact Details (Name &amp; Email)</b>	<b>Project Description</b>

	<p>Bidder shares three (3) examples of their experience in providing services similar to those included within the scope of this tender.</p> <p>Examples provided must be for similar projects within a similar environment / context to that in which Save the Children operates, and within the last two (2) years.</p> <p><i>(Note - the Bidder must ensure that for any client references shared, the nominated client is happy to be contacted / visit by Save the Children.</i></p> <p><b>Weightage (10%)</b></p>	1)		
		2)		
		3)		
2	<p><b>QUALITY</b> Bidder's goods quality versus SCI standards and measures. Grading of this criteria will be based on the sample evaluation. <b>Weightage (30%)</b></p>	<b>Bidder Response</b>		<b>Attachment(s)</b>
3	<p><b>LEAD TIME</b> Bidder's capacity to supply Save the Children (lead time to deliver the requested items upon receiving an official order form SCI regardless the quantities). <b>Weightage (10%)</b></p>	<b>Bidder Response</b>		<b>Attachment(s)</b>
4	<p><b>SUSTAINABILITY</b> Bidder can provide recyclable products (tin, metal, paper - no plastic) <b>Weightage (10%)</b></p>	<b>Bidder Response</b>		<b>Comments</b>

#### SECTION 4 - COMMERCIAL QUESTIONS

<b>SPECIFICATION</b> <b>(FOR TECHNICAL REQUIREMENTS,</b> <b>DRAWINGS MAY NEED TO BE</b> <b>ATTACHED)</b>	<b>QUANTITY</b>	<b>UNIT</b>	<b>VAT RATE</b> (%)	<b>UNIT PRICE</b> (EXC. VAT)
---	-----------------	-------------	------------------------	---------------------------------

Kettel (1.5-2 liters), BPA free, Double wall	10	Piece		
Multi device charging station/extension cord 2M, Surge protected with USB ports	10	Piece		
Diaper changing station	20	Piece		
Children's play mat easible cleanable, Portable Waterproof Non Toxic	20	Piece		
Wipeable toys, Sensory Learning Toys for Kids Toddlers	100	Set		
Cloth Books for Babies - Premium Quality Soft Books for kids	100	Piece		
Baby Gym Play Mat with Toys	10	Piece		
Office chair for adults, Light color	90	Piece		
Office desk with drawers	10	Piece		
Collapsible / foldable table (approx 1.5m length)	10	Piece		
Dishwashing soap, liquid (1000 ml),	100	Bottle		
2 in 1 Washing up sponge, for washing utensils	220	Piece		
Liquid Soap for handwashing, (in dispenser 1000 ml)	130	Bottle		
Astonish Antibacterial Surface Cleanser Spray, Pack of 12	30	Packs		
Bottle cleaning brushes with storage holder	30	Piece		
Paper towels (150 sheets)	200	Packet		
Small open feeding cups	200	Piece		
Manual breastpump with soft, cushioned silicone cup and narrow neck for hand strain reduction	30	Piece		

Mop with handle and bucket, for mopping floor	10	Piece		
Dustpan + broom with handle- set	10	Piece		
Garbage bags 60 x 30 cm, packs/ counts of 100's	20	Piece		
Disposable Gloves, box of 50 pairs	20	Box		
Cleaning gloves medium size, heavy duty	150	Piece		
Disposable paper cups package 250 ml , 100 pcs	70	Packet		
Face masks (box x 50 units)	70	box		
Alcohol hand rub (1000 ml)-Sanitizer-70% alcohol	70	Bottle		
Tea (box x 20 little tea bags)	70	Box		
Instant coffee (400g)	30	Tins		
White sugar in sticks	120	Kg		
Poweder milk or Coffe creamer (for tea/coffee), shelflife minimum 24 months	10	Kg		
Coffe Stirrers wood 14 cm (1000 pcs in box)	30	Packet		
Baby diapers new borns (0-3 months)	1000	Piece		
Baby diapers small-Size 1	1000	Piece		
Baby diapers medium-Size 2	1000	Piece		
Baby diapers big- Size 3	1000	Piece		
Baby diapers extra big-Size 4	2000	Piece		
Baby diapers extra extra big-Size 6	500	Piece		
Diapers hygienic disposable nurseries 60 x 90 cm (box x 120 units)	70	Packet		

Sudocrem (nappy rash cream 50g)	100	Piece		
Baby Wet wipes, sensitive biodegradable (12 x 60 pack)	100	Packet		
Nipple cream 50g, (for mothers with cracked nipples)	10	Tube		
High quality thermos flask 24hrs cold or hot- 1L	10	Piece		
Plastic feeding bib	70	Piece		
Measuring cup for water-Callibrated	20	Piece		
Blanket. Polyester. Fleece. Can be washed in a washing machine. Size: 140x200 cm, 180-200 cm, 130-160 cm	70	Piece		
Baby feeding chair	10	Piece		
Antibacterial Surface Cleanser Spray, 500 ml Pack of 12-20 pcs	10	Packs		
First Aid Kit A	10	Kit		
Plastic washing up Basin, with handles	20	Piece		

**Other Commercial Considerations**

<b>Duration For Which Pricing Can Be Fixed</b>	
--	--

**SECTION 5 - BIDDER SUBMISSION CHECKLIST**

**We, the Bidder, hereby confirm we have completed all sections of the Bidder Response Document:**

No	Section	Please Tick
1.	Section 2 - Essential Criteria	
2.	Section 3 - Capability & Sustainability Questions	
3.	Section 4 - Commercial Questions	

**We, the Bidder, confirm we have uploaded all of the required information and supporting evidence:**

Section	Required Document / Evidence	Please Tick
<b>Essential Criteria Evidence</b>	Proof of legitimate business address	
	Copy of tax registration number & certificate	
	Copy of business registration certificate	
	Trading License	
	Copy of owner ID or passport	
<b>Capability Criteria Evidence</b>	Completed Bidder Response Document	
	Supporting Financial Documents	
<b>Commercial Criteria Evidence</b>	Completed Bidder Response Document	

**We, the Bidder, hereby confirm we compliance with the following policies and requirements:**

Policy	Policy / Document	Signature
Terms & Conditions of Bidding	 1. Terms & Conditions of Biddir	
Terms & Conditions of Purchase	 TERMS AND CONDITIONS OF PU	
Supplier Sustainability Policy and the included mandatory policies	<a href="#">Click Here to Access</a>	

We confirm that Save the Children may in its consideration of our offer, and subsequently, rely on the statements made herein.

Signature: .....

Name: .....

Title: .....

Company: .....

Date: .....