

## Invitation to Bid RFQ-TUR-2024-039

### Becerilerin Geliştirilmesi Eğitimi (Satış ve Pazarlama Becerileri ile BT (Bilgisayar) Okuryazarlığı) Şartnamesi (2024)

#### Terms Of Reference for Skill (Sales & Marketing Skills and IT (Computer) Literacy) Development Training

##### 1- Arka Plan/ BACKGROUND

Save the Children, çocuklar için, dünyanın önde gelen bağımsız organizasyonudur. 120 ülkede çalışıyoruz. Çocukların hayatlarını kurtarıyoruz; onların hakları için savaşıyoruz; potansiyellerini gerçekleştirmelerine yardımcı oluyoruz. Ortaklarımızla birlikte, dünyanın çocuklara davranış biçiminde atılımlara ilham vermek ve hayatlarında anında ve kalıcı bir değişim sağlamak için birlikte çalışıyoruz.

Save the Children is the world's leading independent organization for children. We work in 120 countries. We save children's lives; we fight for their rights; we help them fulfil their potential. We work together, with our partners, to inspire breakthroughs in the way the world treats children and to achieve immediate and lasting change in their lives.

Save the Children Türkiye ofisi, Küçükçekmece, Arnavutköy ve Başakşehir'deki İstanbul'da bir geçim kaynakları projesini uygulamaktadır. Bu proje, Suriyeli mülteciler ve ekonomik olarak zor durumda olan ev sahibi toplum gençlerinin istihdam edilebilirliklerini artırmayı, beceri geliştirme eğitimi, danışmanlık ve gelir getiren faaliyetlere erişimi artırma yoluyla sağlamayı, ayrıca Suriyeli mültecilerin ve ev sahibi toplum üyelerinin psikososyal iyi olma durumunu iyileştirmeyi amaçlamaktadır.

Save the Children Türkiye office is implementing a livelihoods project to increase employment readiness among Syrian refugees and economically challenged host community youth through skills development training, counselling and enhanced referrals for accessing income-generating activities as well as to improve psychosocial well-being of Syrian refugees and host community members in Küçükçekmece, Arnavutköy, Başakşehir in Istanbul.

## 2- EKİ İÇİN ÇALIŞMA KAPSAMI/ SCOPE OF WORK FOR ANNEX I

<p>a) Characteristics, Type and Quantity of the Work</p>	<p><b>Save the Children requires one or several companies to provide trainings to project participants on Sales &amp; Marketing Skills and IT (Computer) Literacy opportunities:</b> The service provider(s) requested to provide training sessions to the identified approximately 70 young (18-30) Syrian refugees and host community members who have expressed an interest receiving Skill Development Trainings.</p> <p>The trainers are expected to provide in-depth trainings on the mentioned topics for supporting to equip the beneficiaries with needed skills to facilitate reaching the income-generating activities. (two different topics, 25- to 35 attendees on the groups, approximately 42 hours on each topic, 84 hours in total). Trainers dedicated to providing trainings on the mentioned topics will have regular, online, and/or face-to-face (depending on the beneficiary's choice, one-to-one sessions (45 min) with the targeted beneficiaries and support them in accessing the services they need for decent employment opportunities in Istanbul.</p> <p>Trainers will facilitate the development of Sales and Marketing or Computer Literacy skills for participants to facilitate their adequately equipped to gain employment in companies seeking employment in these fields. The trainers are expected to follow up on the participants' development process closely and provide evidence of the beneficiary's attendance and development in these skills.</p> <p>Sales &amp; Marketing trainings will help beneficiaries to develop their skills on this topic to find decent jobs by providing support on several topics such as:</p> <ul style="list-style-type: none"><li>• Communication with Customers,</li><li>• Customer Relationship Management,</li><li>• Customer Acquisition and Retention Strategy,</li><li>• Negotiation,</li><li>• Sales Techniques,</li><li>• Marketing Fundamentals,</li></ul> <p>IT (Computer) Literacy training will help beneficiaries develop their skills on this topic to find decent jobs by providing support on several topics such as:</p>
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	<ul style="list-style-type: none"> <li>• Basic Hardware and Software Knowledge,</li> <li>• Business Communication Tools (Emailing (such as Outlook, Thunderbird, Gmail) Teams, Zoom, Slack, etc.)</li> <li>• Word,</li> <li>• Excel,</li> <li>• PowerPoint</li> </ul>
<b>b) Location of the Work</b>	The Sales & Marketing Skills Trainings service will take place in one of the Başakşehir, Küçükçekmece, Arnavutköy, and Esenyurt districts of Istanbul (according to the participants' choices) in cases where participants do not request online training. IT (Computer) Literacy trainings will be conducted face-to-face in one of the Başakşehir, Küçükçekmece, Arnavutköy and Esenyurt districts of Istanbul (according to the participants' choices).
<b>c) Beginning Date of the Work</b>	The requested work will begin after the counselling sessions and referrals have been completed by the Save the Children Türkiye Office.
<b>d) Timeline of the Work</b>	Various

### 3- TEKLİF SUNMA/ SUBMISSION OF BID

Tekliflerin en geç **06 Haziran 2024 saat 17:00'ye (yerel saat; GMT+2)** kadar aşağıdaki adrese elektronik ortamda iletilmesi gerekmektedir. Posta sunucusu tüm belgeleri eklemenize izin vermiyorsa, bunları ayrı e-postalar halinde gönderebilirsiniz [formal.turkey@savethechildren.org](mailto:formal.turkey@savethechildren.org)

Her türlü açıklama talebiniz için **05 Haziran 2024 saat 17:00'ye (yerel saat; GMT+2)** kadar bizimle [procurement.turkey@savethechildren.org](mailto:procurement.turkey@savethechildren.org) adresinden iletişime geçmenizi rica ederiz.

Quotations must be submitted latest by **05 June 2024, 17:00 (local time; GMT+2)** electronically to the below address. If the mail server does not allow you to attach all documents, you can send them in separate e-mails. [formal.turkey@savethechildren.org](mailto:formal.turkey@savethechildren.org)

We kindly request you to contact us [procurement.turkey@savethechildren.org](mailto:procurement.turkey@savethechildren.org) for any clarification request until **06 June 2024, 17:00 (local time; GMT+2)**.

#### a) Sunulacak Belgeler/Documents to be Submitted

- Tahmini maliyetlerin ayrıntılı bir bütçe dökümünü içeren mali teklif (Örneğin konaklama, uçak bileti, çeviri).

Financial proposal including a detailed budget breakdown of estimated costs (i.e. accommodation, plane tickets, translation).

- Danışmanlık hizmeti sağlayacak personelin özgeçmişleri ve iş izinleri (uygulanabilirse).  
CV's and work permits (if applicable) of the staff who will provide counselling services.
- RFQ-TUR-2024-039 (imzalı ve kaşeli olmalıdır)  
RFQ-TUR-2024-039 (must be signed and stamped)
- Bu belgenin imzalı ve kaşeli kopyası (ITB-RFQ-TUR-2024-039)  
Copy of signed and stamped administrative and technical terms of reference (ITB-RFQ-TUR-2024-039)
- Sunulacak diğer belgeler için lütfen "4-Değerlendirme Kriterleri"ne bakınız.  
Please see "[4-Evaluation Criteria](#)" for other documents to be submitted

#### 4- DEĞERLENDİRME KRİTERLERİ/ EVALUATION CRITERIA

##### TEMEL KRİTERLER/ ESSENTIAL CRITERIA

İstekli aşağıdaki kriterleri karşılamalıdır;  
Bidder must meet the following criteria;

- Teklif sahibinin ana iş faaliyeti eğitim, araştırma veya danışmanlık olmalıdır. (SCI, mizan gibi ek belgeler talep etme hakkına sahiptir).  
Bidder's main line of business activity shall be education, research or consultancy (SCI has the right to request further documentation such as trial balance).
- 2022 ve 2023 yıllarına ait "Gelir Vergisi Beyannamesi"  
Financial statement of 2022 and 2023.
- Firma kaydı ile ilgili gerekli belgeleri sununuz (Ticari Sicil Gazetesi, Ticaret Odası Kaydı – Faaliyet Belgesi, Vergi Levhası, sunulan teklifin imza sahibi için imza sirküleri)  
Please provide the necessary documentation for proof of your registration in-country (Trade Registry Gazette, Chamber of Commerce Registration, Tax Documentation, Circular of Signature for signatory person for the offer submitted).
- SCI politikalarına tam uyum (SCI Policies isimli dökümanın kaşeli ve imzalı kopyasını teklifinizle birlikte sununuz)  
Full compliance with SCI standard policies (Please sign and stamp the document namely SCI Policies and send it together with your proposal).
- Teknik ve idari şartnamelere tam uyum (Daha fazla bilgi için lütfen 5-Teknik Spesifikasyonlara bakınız). Lütfen bir onay mektubu ve/veya imzalı ve kaşeli İş Tanımı ibrazını sağlayın.

Full compliance with the technical and administrative terms of reference (Please see 5- Technical Specifications for further information). Please provide a confirmation letter and/or submission of signed and stamped ToRs.

- Teklif sahipleri, istenilen hizmetler için ana personelin özgeçmişini, bir kapak mektubunu ve detaylı bir mali beyanı sağlamalıdır. (including SGK cost which is essential supportive document, SCI will request as condition in the payment stage)  
Offerors shall provide the CV of the key personnel for the requested services along with a cover letter and a detailed financial statement. (SGK maliyeti dahil, bu ödeme aşamasında koşul olarak SCI tarafından talep edilecek olan gerekli destekleyici belgedir)
- Teklifler ABD doları cinsinden olmalıdır. Tedarikçi, her proje tamamlandıktan sonra 30 gün içinde ödemeleri alacaktır.  
Offers must be in USD. The supplier will receive payments within 30 days after the completion of each project.
- İstekliler, sunulan birim fiyatların yukarıda belirtilen hizmetlerin belirtilen bitiş tarihine kadar sabit kalacağını kabul ederler.  
The bidders agree that the submitted unit prices will remain fixed until the given end date of the services above.

#### **KAPASİTE KRİTERLERİ /CAPABILITY CRITERIA (50%)**

- Sunulan tekliflerin %150'sine tekabül eden faturalar, iş kanıtı vb. (son 3 yılda tamamlanmış). Birden fazla belge olarak sunulabilir. (%10)  
Invoices, proof of work etc. (completed in the last 3 years) that is equal to 150% of the submitted offers. Could be submitted as multiple documents. (10%)
- Son 3 yılda benzer kapsamda çalışmış 3 referans, fatura, satın alma siparişi, sözleşme vb. belgelerle birlikte (tercihen STK'lar, uluslararası kuruluşlar, konsolosluklar) (10%).  
3 references within the similar scope of work in the last 3 years with the document of the proof invoice, purchase order, contract etc. (preferably NGOs, international institutions, consulates) (10%).
- Teknik teklifin kalitesi ve Save the Children ekibi tarafından talep edilen teklife uygunluk. (%25)  
The quality of the technical proposal and compliance with the proposal that was requested by the Save the Children team. (25%)
- Teklif sahibi, yerel bağlam ve toplumun anlayışına ve deneyimine sahip olduğunu göstermelidir. (%5)  
The bidder demonstrates experience and understanding of local context and community. (%5)

## **SÜRDÜRÜLEBİLİRLİK KRİTERLERİ /SUSTAINABILITY CRITERIA (10%)**

- Teklif sahibinin, proje kapsamında çevresel etkiyi en aza indirmeye, uzun vadeli sürdürülebilirliği sağlamaya ve sosyal sorumluluğu teşvik etmeye yönelik net bir stratejinin ana hatlarını çizerek, sürdürülebilirlik ilkeleri konusunda kapsamlı bir anlayışa sahip olduğunu göstermesi gerekiyor. (%10)  
The bidder should demonstrate a comprehensive understanding of sustainability principles, outlining a clear strategy for minimizing environmental impact, ensuring long-term viability, and promoting social responsibility within the scope of the project. (10%)

## **FİNANSAL KRİTERLER/FINANCIAL CRITERIA (40%)**

- Teklifler ayrıntılı bir dökümlerle gönderilmelidir. Teklifler her şey dahil olmalıdır (KDV ve diğer masraflar dahil ve ayrıntılı olacaktır) (%40).  
Proposals should be sent in a detailed breakdown. Proposals should be all inclusive (VAT and other costs shall be included and detailed) (%40).

## GENERAL TERMS AND CONDITIONS FOR SUPPLY OF SERVICES

### 1. Definitions and Interpretation

#### 1.1 Definitions. In these Conditions, the following definitions apply:

- (a) **Agreement:** the document entitled "Agreement for the Supply of Services", between the Customer and the Supplier.
- (b) **Conditions:** the terms and conditions set out in this document as amended from time to time in accordance with Condition 16.6.
- (c) **Contract:** the contract between Customer and Supplier consisting of the Agreement, these Conditions and, where applicable, the Order. Should there be any inconsistency between the documents comprising the Contract, these Conditions shall have precedence unless otherwise stated in the Agreement or the Order.
- (d) **Deliverables:** all documents, products and materials developed by the supplier or its agents, contractors and employees as part of or in relation to the Services in any form of media, including without limitation drawings, maps, plans, diagrams, designs, pictures, computer programs, data, specifications and reports (including drafts).
- (e) **Force Majeure Event:** has the meaning given in Condition 15.
- (f) **Order:** The Customer's order for the supply of Services, as set out in the Customer's purchase order form.
- (g) **Services:** the services to be provided by the Supplier (or any part of them) as set out in the Order
- (h) **Specification:** any specification for the Services, including any related plans and drawings, that is agreed in writing by the Customer and the Supplier.

#### 1.2 Interpretation. In these Conditions, unless the context requires otherwise, the following rules apply:

- (a) A person includes a natural person, corporate or unincorporated body (whether or not having separate legal personality).
- (b) A reference to a party includes its personal representatives, successors or permitted assigns.
- (c) A reference to a statute or statutory provision is a reference to such statute or provision as amended or re-enacted. A reference to a statute or statutory provision includes any subordinate legislation made under that statute or statutory provision, as amended or re-enacted.

- (d) Any phrase introduced by the terms **including, include, in particular** or any similar expression shall be construed as illustrative and shall not limit the sense of the words preceding those terms.

## 2. The Services

2.1 The Supplier shall meet any performance dates for the Services specified in the Order or notified to the Supplier by the Customer.

2.2 In providing the Services, the Supplier shall:

- (a) ensure that the Services and Deliverables correspond with their description in the Order and any applicable Specification, and that they comply with all applicable statutory and regulatory requirements;
- (b) co-operate with the Customer in all matters relating to the Services, and comply with all instructions of the Customer;
- (c) perform the Services with the best care, skill and diligence in accordance with best practice in the Supplier's industry, profession or trade;
- (d) use personnel who are suitably skilled and experienced to perform tasks assigned to them, and in sufficient number to ensure that the Supplier's obligations are fulfilled in accordance with this Contract;
- (e) provide all equipment, tools and vehicles and such other items as are required to provide the Services;
- (f) use the best quality goods, materials, standards and techniques, and ensure that the Deliverables, and all goods and materials supplied and used in the Services or transferred to the Customer, will be free from defects in workmanship, installation and design;
- (g) observe all health and safety rules and regulations and any other security requirements that apply at any of the Customer's premises;
- (h) not do or omit to do anything which may cause the Customer to lose any licence, authority, consent or permission on which it relies for the purposes of conducting its business, and the Supplier acknowledges that the Customer may rely or act on the Services; and
- (i) not infringe the rights of any third party or cause the Customer to infringe any such rights.

2.3 The Supplier represents and warrants that it has obtained and shall make available to the Customer all licences, clearances, permissions, authorisations, consents and permits necessary for the supply of the Services to the Customer and that the Deliverables shall be fit for all purposes for which the Supplier is or ought reasonably to be aware that they are required by the Customer.



- 2.4 The Customer reserves the right at any time to inspect work being undertaken in relation to supply of the Services, test the Services and inspect the premises where the Deliverables are being manufactured or stored. The Customer's inspector may adopt any reasonable means to satisfy himself or herself that the correct materials, workmanship and/or care and skill are or have been used.
- 2.5 If following such inspection or testing the Customer considers that the Services do not conform or are unlikely to comply with the Supplier's undertakings at Condition 2.2, the Customer shall inform the Supplier and the Supplier shall immediately take such remedial action as is necessary to ensure compliance.
- 2.6 Notwithstanding any such inspection or testing, the Supplier shall remain fully responsible for the Services and any such inspection or testing shall not reduce or otherwise affect the Supplier's obligations under the Contract, and the Customer shall have the right to conduct further inspections and tests after the Supplier has carried out its remedial actions.

### **3. Ethical Standards and Audit Requirements**

- 3.1 The Supplier, its suppliers and sub-contractors shall observe the highest ethical standards and comply with all applicable laws, statutes, regulations and codes (including environmental regulations and the International Labour Organisation's international labour standards on child labour and forced labour) from time to time in force.
- 3.2 The Supplier, its suppliers and sub-contractors shall not in any way be involved directly or indirectly with terrorism, in the manufacture or sale of arms or have any business relations with armed groups or governments for any war related purpose or transport the Goods together with any military equipment. The Supplier shall also warrant that it has checked and will continue to check its staff, suppliers and sub-contractors against the United Kingdom Treasury List of Financial Sanctions Targets, the European Commission's List of Persons and Entities Subject to Financial Sanctions and the list of specially designated individuals and blocked persons maintained by the Office of Foreign Assets Control ('OFAC') of the Department of the Treasury of the United States of America (and any similar list of prohibited persons and entities) and will immediately inform the Customer of any apparent correlation.
- 3.3 The Supplier shall ensure that its employees, suppliers and sub-contractors are aware of, understand, and adhere to the Customer's:
- (a) Child Safeguarding policy;
  - (b) Fraud, Bribery and Corruption policy; and
  - (c) Human Trafficking and Modern Slavery policy,
- (together, the "Mandatory Policies"), attached to these Conditions.

- 3.4 The Supplier, its suppliers and sub-contractors shall be subject to, and shall in relation to the Contract act in accordance with, the IAPG Code of Conduct and any local or international standards which are applicable to the Goods.
- 3.5 The Supplier is taking reasonable steps (including but not limited to having in place adequate policies and procedures) to ensure it conducts its business (including its relationship with any contractor, employee, or other agent of the Supplier) in such a way as to comply with the Mandatory Policies, and shall upon request provide the Customer with information confirming its compliance.
- 3.6 The Supplier shall notify the Customer as soon as it becomes aware of any breach, or suspected or attempted breach, of the Mandatory Policies, and shall inform the Customer of full details of any action taken in relation to the reported breach.
- 3.7 The Supplier agrees to allow the Customer's employees, agents, professional advisers or other duly authorized representatives to inspect and audit all the Supplier's books, documents, papers and records and other information, including information in electronic format, for the purpose of making audits, examinations, excerpts and transcriptions. The Supplier agrees the extension of such rights to duly authorized representatives of the European Commission, the European Court of Auditors and the European Anti-Fraud Office (OLAF), the United States Government, the Controller General of the United States and any other such representatives instructed by a donor organization of the Customer to carry an audit of the Supplier's operations.

#### **4. Performance**

- 4.1 The Supplier shall perform the Services in accordance with the timing specified in the Agreement. Time shall be of the essence in respect of this Condition 4.1.
- 4.2 If the Supplier fails to comply with the time requirement referred to in Condition 4.1 the Customer, without prejudice to its other rights under the Contract, shall be under no obligation to make payment in respect of any Services which are not accepted.
- 4.3 The Services shall be supplied at the destination and on the date or within the period specified in the Agreement and, in any event, during the Customer's usual business hours or as instructed by the Customer.
- 4.4 The Customer shall not be deemed to have accepted any Services until the Customer has had reasonable time to inspect them following performance.
- 4.5 The Customer shall be entitled to reject any Services supplied which are not in accordance with the Agreement. If any goods that belong to the Customer or that the Customer has agreed to purchase are being transported as part of the Services, such goods shall be returned to the Customer without delay.
- 4.6 If any Services are so rejected, at the Customer's option, the Supplier shall forthwith re-supply substitute Services which conform with the Contract. Alternatively, the Customer may cancel the Contract, return any Deliverables to the Supplier at the Supplier's expense and claim costs and direct damages from the Supplier.

4.7 The Supplier shall ensure that it is available at the request of the Customer outside normal business hours, in order to address the requirements of any emergency in a timely fashion.

## 5. Indemnity

5.1 The Supplier shall keep the Customer indemnified in full against all costs, expenses, damages and losses (whether direct or indirect), including any interest, penalties, and legal and other professional fees and expenses awarded against or incurred or paid by the Customer as a result of or in connection with:

- (a) breach of any warranty given by the Supplier in Condition 9;
- (b) personal injury, death or damage to property caused to the Customer or its employees arising out of, or in connection with, defects in the supply of the Services, to the extent that the defect in the Services is attributable to the acts or omissions of the Supplier, its employees, agents or subcontractors;
- (c) any claim made against the Customer for actual or alleged infringement of a third party's intellectual property rights arising out of, or in connection with, the supply or use of the Services, to the extent that the claim is attributable to the acts or omissions of the Supplier, its employees, agents or subcontractors;
- (d) any claim made against the Customer by a third party arising out of, or in connection with, the supply of the Services, to the extent that such claim arises out of the breach, negligent performance or failure or delay in performance of the Contract by the Supplier, its employees, agents or subcontractors;
- (e) any claim made against the Customer by a third party for death, personal injury or damage to property arising out of, or in connection with, defects in the supply of the Services, to the extent that the defect in the Services is attributable to the acts or omissions of the Supplier, its employees, agents or subcontractors; and
- (f) any claim in respect of death or personal injury howsoever caused to any of the employees of the Supplier whilst at the premises of the Customer save where caused by the direct negligence of the Customer or its respective employees or agents.

## 6. Price and Payment

6.1 The price of the Services shall be the price set out in the Order which includes packing, labelling, carriage, insurance, delivery, royalties and licence fees (if applicable) and all other charges, taxes, duties and impositions and is not subject to alteration for any reason whatsoever.

6.2 The Customer reserves the right to withhold payment in respect of Services supplied which are defective, rejected or otherwise not in accordance with the requirements of the Contract.

6.3 The Customer may, without limiting any other rights or remedies it may have, set off any amount owed to it by the Supplier against any amounts payable by it to the Supplier under the Contract.

## 7. Termination

7.1 The Customer may terminate the Contract in whole or in part at any time and for any reason whatsoever by giving the Supplier at least one month's written notice.

7.2 The Customer may terminate the Contract with immediate effect by giving written notice to the Supplier and claim any losses (including all associated costs, liabilities and expenses including legal costs) back from the Supplier at any time if:

- (a) the Supplier is in material breach of its obligations under the Contract; or
- (b) the Supplier is in breach of its obligations under the Contract and fails to remedy such breach (where the breach is capable of remedy) within 14 days of written request; or
- (c) the Supplier becomes insolvent or makes any voluntary arrangement with its creditors or (being an individual or corporate entity) becomes subject to an administration order or goes into liquidation or the Supplier ceases, or threatens to cease, to carry on business; or
- (d) the Customer reasonably believes that any of the events mentioned above in sub-sections (a) through (c) is about to occur in relation to the Supplier and notifies the Supplier accordingly; or
- (e) the Customer reasonably believes that continuing contractual relations with the Supplier may damage the reputation of the Customer; or
- (f) the Customer reasonably believes that the Supplier has or is engaged in corrupt, fraudulent, collusive or coercive practices.

7.3 Termination of the Contract shall not affect Conditions 2.2, 4.2(a), 4.4, 4.5, 4.6, 5, 8, 9, 12, 13, 14, and 16.7 which shall continue without limit in time. Termination of the Contract shall not affect any rights, liabilities or remedies arising under the Contract prior to such termination.

## 8. Customer's Name, Branding and Logo

The Supplier shall not use the Customer's name, branding or logo other than in accordance with the Customer's written instructions or authorization.

## 9. The Supplier's Warranties

9.1 The Supplier warrants to the Customer that:

- (a) the Services will be performed by appropriately qualified and trained personnel, with the best care, skill and diligence and to such high standards of quality as it is reasonable for the Customer to expect in all the circumstances;
- (b) it has all authorisations from all relevant third parties to enable it to supply the Services without infringing any applicable law, regulation, code or practice or any third party's rights and has all necessary internal authorisations to approve the execution and performance under the Contract and will produce evidence of that action to the Customer on its request;
- (c) it will ensure that the Customer is made aware of all relevant requirements of any applicable law, regulation or code of practice which applies or is relevant to the supply of the Services to the Customer;
- (d) information in written or electronic format supplied by, or on behalf of, the Supplier to the Customer at any stage during the tender process, the negotiation process, the due diligence process or the term of the Contract was complete and accurate in all material respects at the time it was supplied, and any amendments or changes to the previously supplied information will be provided to the Customer without delay;
- (e) it will not and will procure that none of its employees will accept any commission, gift, inducement or other financial benefit from any supplier or potential supplier of the Customer;
- (f) none of its directors or officers or any of the employees of the Supplier has any interest in any supplier or potential supplier of the Customer or is a party to, or are otherwise interested in, any transaction or arrangement with the Customer; and

**9.2** In case of any situation constituting or likely to lead to a breach of a warranty in Clause 9.1 during the term of this Contract, the Supplier shall:

- (a) notify the Customer in writing and without delay of such breach; and
- (b) take all necessary steps to rectify this situation.

The Customer reserves the right to verify that the measures taken are appropriate and to request additional steps are taken with a specified time period. Failure to implement the requested measures may lead to the termination of the Contract. These rights are without prejudice to the Customer's rights in Clause 9.1

## **10. Re-tendering**

The Supplier undertakes to fully co-operate with the Customer in relation to any tender process which may, at the option of the Customer, be carried out at any time in relation to the supply of any of the Services.

## 11. Insurance

During the term of the Contract, the Supplier shall maintain in force, with a reputable insurance company, professional indemnity insurance, product liability insurance and public liability insurance to cover such heads of liability as may arise under or in connection with the Contract, and shall, on the Customer's request, produce both the insurance certificate giving details of cover and the receipt for the current year's premium in respect of each insurance.

## 12. Confidentiality

A party (**Receiving Party**) shall keep in strict confidence all technical or commercial know-how, Specifications, inventions, processes or initiatives which are of a confidential nature and have been disclosed to, or otherwise obtained by, the Receiving Party by the other party (**Disclosing Party**), its employees, agents or subcontractors, and any other confidential information concerning the Disclosing Party's business or its products or its services which the Receiving Party may obtain (the "**Confidential Information**"). The Receiving Party shall restrict disclosure of such Confidential Information to such of its employees, agents or subcontractors as need to know it for the purpose of discharging the Receiving Party's obligations under the Contract, and shall ensure that such employees, agents or subcontractors are subject to obligations of confidentiality corresponding to those which bind the Receiving Party.

## 13. Customer property

The Supplier acknowledges that all materials, equipment and tools, drawings, Specifications, and data supplied by the Customer to the Supplier (**Customer Materials**) and all rights in the Customer Materials are and shall remain the exclusive property of the Customer. The Supplier shall keep the Customer Materials in safe custody at its own risk, maintain them in good condition until returned to the Customer, and not dispose or use the same other than in accordance with the Customer's written instructions or authorisation.

## 14. Notices

- 14.1 Any notice under or in connection with the Contract shall be given in writing to the address specified in the Agreement or to such other address as shall be notified from time to time in accordance with this Condition and shall be sent by prepaid first-class post, recorded delivery, e-mail, fax or by commercial courier. All notices sent internationally shall be sent by courier or e-mail.
- 14.2 Any notice shall be deemed to have been duly received if sent by prepaid first-class post or recorded delivery, on the second day after posting, or if delivered by commercial courier, on the date that the courier's delivery receipt is signed.
- 14.3 This Condition 14 shall not apply to the service of any proceedings or other documents in any legal action. For the purposes of this Condition, "writing" shall include e-mails and faxes.

## **15. Force majeure**

- 15.1** Neither party shall be liable for any failure or delay in performing its obligations under the Contract to the extent that such failure or delay is caused by a Force Majeure Event provided that the Supplier shall use best endeavours to cure such Force Majeure Event and resume performance under the Contract.
- 15.2** A Force Majeure Event means any event beyond a party's reasonable control, which by its nature could not have been foreseen, or, if it could have been foreseen, was unavoidable, including strikes, lock-outs or other industrial disputes (whether involving its own workforce or a third party's), acts of God, war, terrorism, riot, civil commotion, interference by civil or military authorities, armed conflict, malicious damage, nuclear, chemical or biological contamination, sonic boom, explosions, collapse of building structures, fires, floods, storms, earthquakes, loss at sea, epidemics or similar events, natural disasters, or extreme adverse weather conditions.
- 15.3** If any events or circumstances prevent the Supplier from carrying out its obligations under the Contract for a continuous period of more than 14 days, the Customer may terminate the Contract immediately by giving written notice to the Supplier.

## **16. General**

### **16.1** Assignment and subcontracting:

- (a)** The Customer may at any time assign, transfer, charge, subcontract, novate or deal in any other manner with any or all of its rights or obligations under the Contract.
- (b)** The Supplier may not assign, transfer, charge, subcontract, novate or deal in any other manner with any or all of its rights or obligations under the Contract without the Customer's prior written consent.

### **16.2** Severance:

- (a)** If any court or competent authority finds that any provision of the Contract (or part of any provision) is invalid, illegal or unenforceable, that provision or part-provision shall, to the extent required, be deemed to be deleted, and the validity and enforceability of the other provisions of the Contract shall not be affected.
- (b)** If any invalid, unenforceable or illegal provision of the Contract would be valid, enforceable and legal if some part of it were deleted, the provision shall apply with the minimum modification necessary to make it legal, valid and enforceable.

### **16.3** Waiver and cumulative remedies:

- (a)** No waiver of any right or remedy under the Contract shall be effective unless it is in writing and signed by both parties. No failure or delay by a party in exercising any right or remedy under the Contract or by law shall constitute a waiver of that or any other right or remedy, nor preclude or restrict its further exercise. No

single or partial exercise of such right or remedy shall preclude or restrict the further exercise of that or any other right or remedy.

(b) Unless specifically provided otherwise, rights arising under the Contract are cumulative and do not exclude rights provided by law.

**16.4** No partnership: Nothing in the Contract is intended to, or shall be deemed to, constitute a partnership or joint venture of any kind between the parties, nor constitute any party the agent of another party for any purpose. No party shall have authority to act as agent for, or to bind, the other party in any way.

**16.5** Third party rights: A person who is not a party to the Contract shall not have any rights under or in connection with it.

**16.6** Variation: Except as set out in these Conditions, any variation to the Contract, including the introduction of any additional terms and conditions, shall only be binding when agreed in writing and signed by the Customer. The Customer reserves the right to conduct a formal review of the Contract after 12 months. For the avoidance of doubt, no terms and conditions produced by the Supplier, including, but not limited to, those forming part of the Supplier's quotation, shall supersede and take precedence over these Conditions and the Contract.

**16.7** Governing law and jurisdiction: The Contract shall be governed by and construed in accordance with English law. The parties irrevocably submit to the exclusive jurisdiction of the courts of England and Wales to settle any dispute or claim arising out of or in connection with the Contract or its subject matter or formation (including non-contractual disputes or claims).